

PRESS INFORMATION KIT

2012



CNB
y a c h t s

CNB Yachts and CNB Superyachts

2 brands for a shared passion



Two distinct brands that have given the Bordeaux ship-builder a well-defined position in the market for sailing boats and luxury yachts over 60':

- CNB Superyachts, internationally renowned for expertise in the construction of custom-made craft in composite or aluminium, already with more than 60 boats to its credit;
- CNB Yachts, which has firmly established itself in the semi-custom segment, with more than 30 "Bordeaux 60" boats on order or already delivered.



The 2012 Bordeaux 60



In 2012, the Bordeaux 60 will benefit from further improvements in manoeuvrability and living space. Some new "made-to-measure" features have also been introduced.

The 2012 Bordeaux 60

New on the Bordeaux 60

New cockpit table

The cockpit has been redesigned with a new flush teak table surrounded by a stainless steel handhold, which makes it easier to use and adds a further touch of elegance.



New steering consoles

All the instrumentation is now grouped together in two steering positions. In association with the adjustable pod fixed to the cockpit table, they ensure perfect visibility, even in the most difficult conditions.

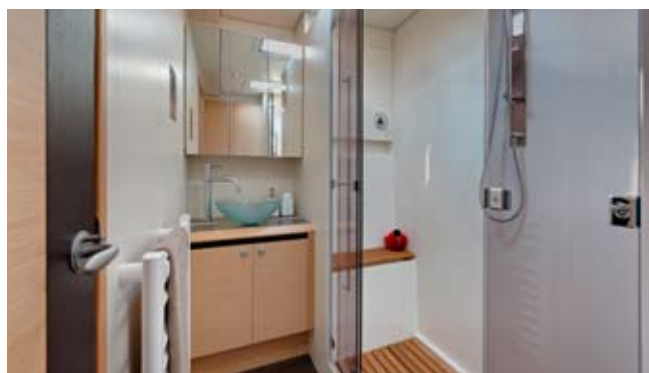


A leather-clad saloon table

For perfect harmony in the ship's stateroom, and to match the chart table, the saloon table can be enhanced with leather covers, removable when the table is in the closed position.

An "extra large" bathroom

In the version of the owner's cabin with the bed to one side, the Bordeaux 60 now has a bathroom which occupies the entire width of the hull.



The Bordeaux 60, a yacht unique to each owner

the choices available from CNB Yachts

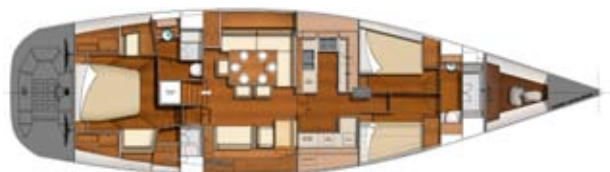
- Available in four different layouts, the Bordeaux 60 can be customised to meet the requirements of each owner, in terms of interior accomodations, deck equipment, rigging, sails, keel, hull colour and so on.

One impressive new development is that the extra-large bathroom, occupying the entire width of the hull, is available for versions 2, 3 and 4 (see plans below).

1. Forward owner's cabin with central bed



3. Aft owner's cabin



2. Forward owner's cabin with lateral bed and crew area

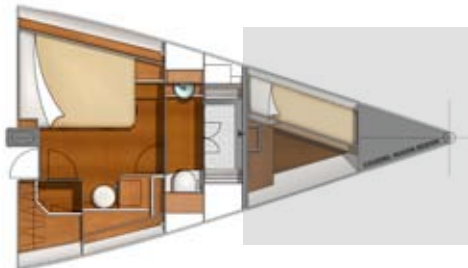


4. 4 cabin version



- The very spacious forepeak of the Bordeaux 60 allows for considerable flexibility, depending on the arrangements desired by each owner. For instance, it can be used as a crew cabin, children's cabin or even a workshop, isolated from the rest of the boat or accessible from below decks.

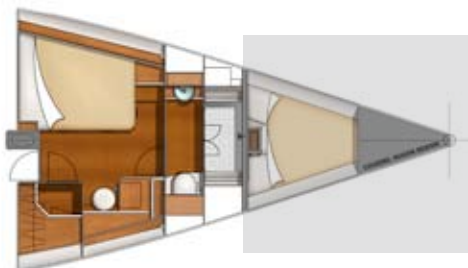
1. Crew cabin with single berth



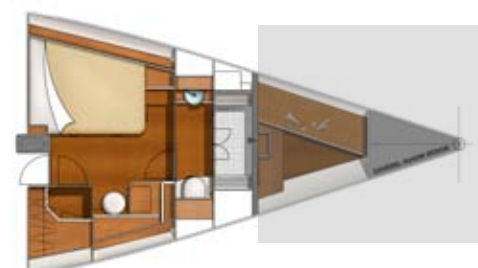
2. Crew cabin with bunk beds, WC and shower



3. Crew cabin with double berth



4. Workshop



The Bordeaux 60, a yacht unique to each owner

the choices available from CNB Yachts

- There are four possible types of keel:
 - 2.95 m draft in cast iron
 - 2.95 m draft in lead with bulb
 - 2.45 m draft in lead
 - telescopic keel: specially designed for the Bordeaux 60, this keel (2.55 m draft in the lowered position) can reduce the boat's draft to 2.10 m, without detracting from its performance under sail. Hydraulically operated, it is unusual in not obstructing the boat's interior space, in any way, since it remains below the boat's floorboards.
- Depending on the owner's preferences, many different combinations are possible in terms of the boat's rig:
 - lacquered aluminium mast and boom
 - Hall Spars carbon-fibre V-boom
 - boom with furling system
 - electrical in-mast furling system
 - Hall Spars performance rig with carbon mast extended by 1.50 m
 - furling genoa (108 %)
 - self-tacking genoa on track
 - staysail, fixed or releasable, with self-tacking track
 - symmetrical spinnaker, asymmetrical spinnaker, gennaker...
- Similarly, a large range of wood finishes is available for the interior woodwork. To date: Moabi,Alpi oak, Teak, Limed teak, Wenge and white lacquered interior finish. CNB will consider all particular customer requirements in terms of feasibility, cost, reliability, etc.



CNB Yachts service: a unique concept

individualized and continuous follow-up



Customer support is a service which goes well beyond the boat definition and manufacturing phases. Throughout the project the best experts in their fields accompany CNB customers.

Project preliminaries:

- Technical advice in vessel design
- A professional network for trading in the previous boat if required
- Financing solutions with our partners SGB Finance and the CGI group

Project follow-up:

- One project manager throughout production
- Support and advice with administrative formalities
- Help with the fitting out and equipment choices
- Help to find a berth in port
- Help with crew recruitment
- Help in setting up a charter management programme
- A handover period of several days, from the CNB dock and at sea
- Possibility of a coaching service with a CNB skipper for the first week of sailing

After sales service:

- Qualified advisors to answer technical questions
- A service network all over the world
- A skilled, specialised and mobile team, specific to the Bordeaux 60
- A spare parts sales service

shipyard visiting and sea trails



The *CNB Yachts* team enjoys customers to visit the shipyard. It is the best way to show them the know-how involved in building each yacht.

These visits can be combined when possible with a sea trial organised at La Rochelle.

All over the world

March 2010 – the first Bordeaux 60 in Asia

Delivered by CNB teams, who travelled to Hong Kong especially for the occasion, Bordeaux 60 n° 23, *Airness*, performed its first manoeuvres against a background of skyscrapers and Chinese junks. According to Stephan, her delighted owner, who has lived in Hong Kong for more than twenty years: "I am at last living my dream, driven by the wind, far from the madding crowd...". *Airness* then set sail across the China Sea to take part in Asia's latest and most exciting luxury yachting event, the Hainan Rendezvous. In particularly robust conditions (35-knot wind, 5-metre waves), the Bordeaux 60 showed its seaworthy qualities right from the start, carrying its three crew members at a cruising speed of 12 knots, and occasionally surfing at 17 knots.



Family 13 months at sea aboard *Alayat 3*



June 2011: Martine, Naji and their four sons, aged 13, 11, 10 and 18 months, have returned to Porquerolles after 13 months' sailing aboard their Bordeaux 60 *Alayat 3* (the name means "Life" in Lebanese, Naji's mother tongue). This wide-ranging family cruise took in the Atlantic Rally for Cruisers (ARC), the Grenadines, the Caicos Islands, the Bahamas, the British Virgin Islands and other ports of call. The children were highly motivated, the oldest, Romain, even acting as third official crew member, a great responsibility, which he took very seriously. Fascinating encounters, school each day from 9 a.m. to noon, amazing family adventures, some exceptional sailing... The return to normality has been somewhat difficult, especially for the youngest, Noé, who regards *Alayat 3* as his one and only home.

They are impatiently waiting for the next holidays, when they can set sail again in their Bordeaux 60, which adapts with such ease to the rhythm of its young and enthusiastic crew.

<http://www.alayat3.com/>

October 2011 – The first Bordeaux 60 in the USA



The CNB shipyard has delivered its first Bordeaux 60 to the United States. For her first voyage, Elizabeth D of Gosforth will be crossing the Atlantic to return to her native land. The boat will overwinter in the Caribbean before sailing up the US coastline to Newport, Rhode Island. Awaited with great anticipation in the United States, this Bordeaux 60 will then sail to Annapolis in October 2012 to feature in the celebrated United States Sailboat Show.

On all fronts

Bordeaux 60 *Rendezvous*

A change of setting in June 2011 for the 3rd Bordeaux 60 *Rendezvous*, which was held at Bonifacio in Corsica. Our partnership with the city of Bonifacio, Raymarine, Volvo Penta and SGB Finance resulted in a great meeting, involving seven crews, delighted to take part in an event that was particularly valuable in terms of sharing and discussion between crews and boat-builder. Philippe Briand (architect of the Bordeaux 60) was in attendance, proud to take the helm of one of his creations. As already arranged, the 4th *Rendezvous* will be held in Bonifacio in June 2012.



Luxury charter aboard a Bordeaux 60



Following in the wake of *Disco Inferno*, which offers cruises in the Mediterranean and Caribbean from June to October, another Bordeaux 60 will be entering the luxury charter market.

This new-generation boat, christened *Evolution*, is due to be delivered in April 2012 and will offer Mediterranean cruises with skipper and hostess, before setting off on a world tour in 2014.

www.merexyachts.com

Performance



A high-performance sailing boat, the Bordeaux 60 has been competing in some of the great yachting events: the Rolex Cup in Capri, the Heineken Regatta in Antigua and the *Round the Isle of Wight Race*, which Bordeaux 60 *Osprey* has won three times on the trot. Winner of its class, then its division, in 2011 it repeated these two victories, at the same time adding an "all-classes" first position, effectively beating more than 900 boats.

2010 - 2011 boat shows

meeting up with the Bordeaux 60

«Nautic 2011», Paris

December 3 to 11, 2011

The 2012 Bordeaux 60: forward owner's cabin layout with lateral bed and extra large bathroom - Moabi woodwork

Boot Düsseldorf

January 21 to 29, 2012

The 2012 Bordeaux 60: forward owner's cabin layout with lateral bed and extra large bathroom - Moabi woodwork

Hainan Rendez-Vous

April 5 to 8, 2012

Stand

Festival de la plaisance de Cannes

September 12 to 17, 2012

Boat exhibited

Genoa boat show

October 2012

Boat exhibited

Barcelona boat show

November 2012

Boat exhibited



Cannes 2011



Paris 2010



Genoa 2011

Bordeaux 60 Exclusive Days



At the end of April 2012, as in previous years, the CNB shipyard will be opening its gates to present a number of Bordeaux 60s on the point of delivery. A unique opportunity for clients thinking of making a purchase to see a range of possibilities where custom-built layouts are concerned.

These visits, strictly by appointment, may include a short sea trial.

Contacts

press contact

www.cnb-yachts.com/media

Press information kits and releases, high resolution pictures.

Joël Jarrijon
j.jarrijon@cnb.fr

Cécile Wittmann
c.wittmann@cnb.fr

Tel +33 (0)5 57 80 85 50

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